



# Key lessons learnt

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# Key Lessons

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- Preparation
- Align schedules
- Local supply chain
- Being practical





# Preparation

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- A good preparation is half the work
- For Developers
  - Start with a clear focus on engineering
  - Involve the supply chain in your engineering process
    - Fabrication, installations, O&M
- For Governments
  - Ensure all permits are in place prior to development award
  - Create market clarity (long term future/commitments) for developers, contractors and local supply chain
  - Do not impose too many hurdles (regulations) restricting options and adding costs





# Align schedules

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(Depending on scope packages)

- Require realistic completion schedules (including view on local content)
- Create sufficient buffers to cope with potential delays, avoiding vessel standby





# Local supply chain

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- Using local supply chain improves;
  - Public acceptance
  - Local economy
  - Reduction of installation cost (over time)
  - Reduction of O&M cost
  - Smooth operations





# Being practical

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- Every project faces challenges
- Try to find practical solutions first, liabilities and responsibilities follow later
- Try to keep the lawyers out and have discussions between the technical experts
- Ensure a good management of change process in the contract (is not the same as Variation Order mechanism).
- Try to build in some flexibility in contracts, this is beneficial for all parties concerned.



